**Questionnaire**

* Most proud of - takeaway from experience & contribution to others.
  + Transformed P66, HSBS, UBS and CMRS teams from a waterfall way of working to agile ways of working, such that the teams could deliver to production every few weeks
  + Built RBS account to 250+ size with over 30 Million USD annual revenue when working with Sapient
  + Built a Big Data lake for credit risk data for HSBC. Setup a 60+ size BigData team from scratch and trained Java people in BigData in order to deliver the program successfully
  + Setup the Fidelity Institutional team from scratch to 150+ people
  + Renowned in the company as an expert on Agile and DevOps
  + Doing Masters in Data Science from University of Illinois, Urbana Champaign
  + Agile certifications: Certified Scrum Professional (CSP), Certified Scrum Master (CSM), SAFe Agelist
  + Technical certifications: Certified Google Cloud Data Engineer, Certified Google Cloud Architect, MongoDB university certified developer
  + Presentation skills certifications: Dale Carnegie Public Speaking certified, Duarte Presentation techniques certified
* What overall message do you want your resume to send to hiring manager?
  + Senior leader, with high energy, with track record of growing and transforming large organizations to deliver software with higher speed, quality and value by leveraging newer technologies like AI / ML, Data Science, Cloud, BigData, Java, Python, R, Agile and DevOps
* Please mention the most relevant/key skills which you want to emphasize on in your profile.
  + Transformation leader
  + Agile and DevOps expert
  + Program / project management
  + Setting up large teams from scratch
  + Portfolio management, P&L management
  + Setting up KPIs and Pushing teams to continuously improve
  + Cloud
  + Data Science, AI / ML
  + BigData
* What are the greatest contributions you have made in each position?
  + Domain lead, Transformation Lead in Sopra Banking Software
    - Changed the culture of the organization to increase automation coverage, imbibe automation in every step, continuously improve and minimize duplicate management structures.
  + Publicis Sapient
    - Technology and Agile, DevOps Transformation leader
      * Delivered a pipeline optimization program to production every week/2 weeks with fully automated test suite and release pipelines on Azure / Azure DevOps
    - Transformation consultant for MENA
      * Identified speed, quality and value improvement opportunities using design thinking and value stream mapping for multiple bank teams. Recommended actions for teams to undertake to transform
    - Technology and Agile transformation lead for HSBC risk externalization program
      * Created a Big Data Lake as golden source of market risk data across all asset classes.
    - Technology and Agile transformation lead for UBS ODC
      * Setup a 150+ ODC for UBS with revenue of 30M+ USD annually delivering projects for the Equity Derivatives space.
    - Product Delivery lead for Regulatory reporting product
      * Developed a regulatory reporting product that supported EMIR and Doff Frank reporting. Transformed team from waterfall to agile
    - Global Technology Capacity Planning Lead
      * Doubled the output of the recruitment team using design thinking approach and creative incentives.
    - RBS ODC sales and Technology Lead
      * Setup and grew the account to 250+ ODC with 30M+ USD revenue.
  + Fidelity Investments
    - ODC Lead for FeB-I BU
      * Setup the FeB institutional ODC from scratch to a 150+ team
    - Senior Development Manager
      * Delivered the one Fidelity program that integrated retail and institutional sites into a common customer experience
* What have you done differently in the position than a mediocre person would?
  + Domain lead, Transformation Lead in Sopra Banking Software
    - Aggressively pushed the team to recognize the waterfallish ways of working and pushed to change to a continuous delivery model with automation
  + Publicis Sapient
    - Technology and Agile, DevOps Transformation leader
      * Built strong credibility with senior client stakeholders that allowed me to influence the transformation and CI/CD journey
    - Transformation consultant for MENA
      * Led value stream mapping workshops with multiple large teams, that thought that there was no need to change, to convince them of the multiple improvement opportunities in existing methodology
    - Technology and Agile transformation lead for HSBC risk externalization program
      * Hired and trained 60+ java professional in Big Data to successfully deliver a data lake solution
    - Technology and Agile transformation lead for UBS ODC
      * Led the agile transformation journey globally across 3 continents, for multiple projects
    - Product Delivery lead for Regulatory reporting product
      * Coached the team to think with a Product mindset instead of a services/project mindset
    - Global Technology Capacity Planning Lead
      * Came up with many creative ways to change the behaviors and consequently the productivity of recruiters
    - RBS ODC sales and Technology Lead
      * Negotiated and sold the first India-India deal, with high margin and 12M+ USD revenue
  + Fidelity Investments
    - ODC Lead for FeB-I BU
      * Focused team on high quality deliveries to establish and grow ODC reputation, successfully
    - Senior Development Manager
      * Managed a program across multiple Fidelity organization and that required strong stakeholder management skills
* Email me a typical job description for the type position for which you will be applying (the job description can assist me in employing appropriate keywords).